



## Tekdata Training Services

Vendor	Course	Duration
	CSSA Network Security Essentials (NSE)	2 Days
	CSSA Secure Remote Access (SRA)	3 Days
	CSSA Email Security (ES)	2 Days
	CSSA Wireless Security (WS)	2 Days
	DBAM Certified Sales Professional (DCSP)	½ day
	DBAM Technical Baseline (DTB)	1 Day
	DBAM Certified Technical Professional	1 Day
	Vasco training course for Identikey 3	2 Days
	Vasco Vacman Middleware	2 Days
	Codegreen DLP technology training	1 Day

If the customer requires one of our standard training course (see above) run at their own site there is an additional cost for hotel and travelling expenses occurred will be charged at between £70.00-£120.00 per night for hotel, and fuel expenses will be £30.00 for under 100 miles and £70.00 for over one hundred miles.

Bespoke courses may incur additional costs due to extra work involved in producing new materials etc.

## Why Train?

- Gain CSSA (Certified SonicWALL Security Administrator) status
- Certification helps achieve and maintain partner status
- 2 CSSAs help you towards Gold Partner Status
- 3 CSSA certifications for an individual earns MASTER CSSA status
- You gain kudos and a potential unique selling factor against your opposition who main not have CSSA and MASTER CSSA certified Engineers
- The more you know, the more comfortable you are, the more opportunities you see, the more you sell, the more money you make!

## Why Tekdata?

Tekdata Distribution has been providing training services since 1990 and was the first UK SonicWALL Authorised Training Partner in 1999. We run a series of courses throughout each month, details of which are available below. Our staff are recognised worldwide as being experts in their field and with years experience of training and passing candidates, Tekdata is the obvious choice for your product training needs.



- Tekdata is the longest standing and most experienced approved SonicWALL ATP (Authorised training Centre) in the UK
- Our trainers have over 14 years experience and are accredited Master CSSA's and CST's. Tekdata DOES NOT USE 3rd party trainers
- We have trained over 1000 UK based network engineers
- We offer training at both Northern and Southern venues as well as onsite training and sales training.



Network Security Essentials (Formerly SonicOS Enhanced or CSSA 2)	
End objective(s)	This 2-day, hands-on, instructor-led course provides students the required background, knowledge and experience to begin designing, implementing and troubleshooting SonicWALL security appliances running SonicOS Enhanced firmware.
Audience	Tech orientated personnel
Duration	2 days
Certification	Online Exam on the 2 <sup>nd</sup> day
Pre-requisites	Knowledge of: <ul style="list-style-type: none"> <li>▪ Networking and networking technologies</li> <li>▪ Command-line utilities</li> <li>▪ SSL and certificates</li> <li>▪ Account directories</li> <li>▪ VPN technology</li> <li>▪ UNIX or Linux</li> </ul>
Content	<p>This course covers deployment and configuration of the SonicOS Enhanced firmware. Attendees become technically familiar with a wide spectrum of SonicWALL-innovated feature sets, such as Unified Threat Management (UTM), Single Sign On, VPN, Secure Wireless, Content Filtering, and much more. While learning the wide array of security features SonicOS Enhanced has to offer, students also learn how to validate settings and to use troubleshooting techniques with the SonicWALL diagnostic tools.</p> <p>All training materials are provided, including hands-on lab exercises to reinforce the presentation material.</p>
Delivery	Classroom-based





Secure Remote Access (Formerly Aventail)	
End objective(s)	This 3-day course is recommended for anyone who need to maintain and monitor an Aventail SSL VPN appliance. This course provides instruction on the administration and management of the SSL VPN appliance to provide secure, anywhere access to applications and resources for employees, business partners and other users.
Audience	Tech orientated personnel
Duration	3 days
Certification	Online Exam on the 3 <sup>rd</sup> day
Pre-requisites	Knowledge of: <ul style="list-style-type: none"> <li>▪ Networking and networking technologies</li> <li>▪ Command-line utilities</li> <li>▪ SSL and certificates</li> <li>▪ Account directories</li> <li>▪ VPN technology</li> <li>▪ UNIX or Linux</li> </ul>
Content	The course covers using the Aventail Management Console (AMC) to provide users with secure access to any application, from corporate laptops or un-managed computers, based on secure authentication and authorization policies and appropriate End Point Control requirements. Students also learn how to deploy Aventail Secure Desktop for added security, as well as deploy graphical terminal shortcuts for native, Web-based access to Windows Terminal Servers and Citrix server farms.
Delivery	Classroom-based





Email Security	
End objective(s)	<p>This 2-day, in-depth, technical lab-intensive class instructs students how to deploy, configure, and maintain SonicWALL Email Security:</p> <ul style="list-style-type: none"> <li>• Protect a company from email threats such as spam, phishing and viruses</li> <li>• Implement and enforce corporate email policies</li> <li>• Ensure email compliance requirements are met</li> </ul>
Audience	Tech orientated personnel
Duration	2 days
Certification	Online Exam on the 2 <sup>nd</sup> day
Pre-requisites	<p>Knowledge of:</p> <ul style="list-style-type: none"> <li>▪ Networking and networking technologies</li> <li>▪ Command-line utilities</li> <li>▪ SSL and certificates</li> <li>▪ Account directories</li> <li>▪ VPN technology</li> <li>▪ UNIX or Linux</li> </ul>
Content	<p>Multiple email threat techniques are covered as well as the prevention mechanisms implemented by SonicWALL Email Security. Students also learn about the protocols involved in mail delivery (DNS, SMTP, POP and IMAP), as well as LDAP used by email security. Both basic theory and diagnostics tools are covered.</p>
Delivery	Classroom-based





Secure Wireless	
End objective(s)	This 2-day, in-depth, technical, lab-intensive class instructs students how to design, deploy, configure and maintain SonicWALL distributed wireless equipment to: <ul style="list-style-type: none"><li>• Provide user mobility and maintain secure wireless communication</li><li>• Provide controlled guest access</li><li>• Provide hotspot capabilities</li></ul>
Audience	Tech orientated personnel
Duration	2 days
Certification	Online Exam on the 2 <sup>nd</sup> day
Pre-requisites	Knowledge of: <ul style="list-style-type: none"><li>▪ Networking and networking technologies</li><li>▪ Command-line utilities</li><li>▪ SSL and certificates</li><li>▪ Account directories</li><li>▪ VPN technology</li><li>▪ UNIX or Linux</li></ul>
Content	The class focuses on the installation and configuration of SonicWALL distributed wireless equipment and on the entire system setup. This includes configuring VLAN switches, RADIUS servers, as well as wireless clients, for a complete solution. Students set up several Virtual APs, or, multiple SSIDs, where wireless traffic handled by the same set of SonicPoints can be segmented and unique wireless securities applied. Training covers the complete setup of WPA2-EAP-PEAP-MS-CHAP-V2 using Microsoft Active Directory and Microsoft IAS servers. The course also includes the implementation of external guest authentication using SonicWALL Lightweight Hotspot Messaging (LHM). Finally, the class covers enhanced management with the Global Management System (GMS), troubleshooting, wireless design, and RF site surveys.
Delivery	Classroom-based





### DBAM Certified Sales Professional (DCSP)

End objective(s)	To be able to price a DBAM package for the end-user To understand and identify what DBAM opportunities are, and the DBAM Messaging To have an understanding of the DBAM interface and functionality
Audience	Sales/non-tech orientated personnel
Duration	½ day
Certification	DCSP – Exam based
Pre-requisites	Commitment to the DBAM partner program
Content	DCSP Training Manual & DCSP PowerPoint Presentation Overview of company, product range, pricing...etc
Delivery	Webinar or Classroom-based

### DBAM Technical Baseline Course (DTB)

End objective(s)	To be able to price a DBAM package for the end-user To understand and identify what DBAM opportunities are, and the DBAM Messaging To have an understanding of the DBAM interface and functionality To be able to install, configure a DBAM EP60 device
Audience	Tech Sales & Tech orientated personnel
Duration	1 day
Certification	No certification. Pre-requisite for DCTP – Includes Exam qualifier for the DCTP Course
Pre-requisites	Commitment to the DBAM partner program
Content	DTB Training Slides & DTB PowerPoint Presentation Overview of company, product range, pricing...etc Overview of standalone EP60 – Installation and initially configuration
Delivery	Classroom-based



DBAM Certified Technical Profession (DCTP)	
End objective(s)	To be able to install, configure and administrate all DBAM appliances To be able to deploy DBAM appliance over multiple sites to achieve INTM To be able to produce quality reports for yourself and your end-users
Audience	Tech orientated personnel
Duration	1 day
Certification	DCTP – Exam based
Pre-requisites	1) Prospective delegates must have 2 years relevant networking experience <b>AND</b> must complete the DBAM Technical Baseline (DTB) Training Course  <b>OR</b> have 2 years relevant networking experience <b>AND</b> technical deployment and commercial experience of alternative WAN Optimisation/Acceleration devices <b>AND</b> pass the DTB qualifying exam.*  2) <b>AND</b> have minimum of CCNA (CCNP recommended) <b>OR</b> Equivalent industry experience  * In all cases, it's recommended to sit the DTB Course for an introduction to the DBAM Technology so as to prepare you for the DCTP Course
Content	DCTP Training Manual, DCTP Lab Booklet & DCTP PowerPoint Presentation Reprise of product range Training on EP Appliances – Installation, configuration, administration Hands-on use of products...etc
Delivery	Classroom-based



**VASCO Training - IDENTIKEY**



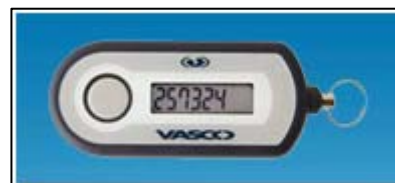
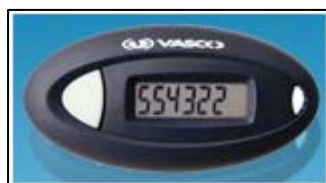
IDENTIKEY

<p>End objective(s)</p>	<p>After completing this course, students will be able to:</p> <ul style="list-style-type: none"> <li>· Understand data security aspects</li> <li>· Explain Strong Authentication</li> <li>· Understand the DIGIPASS Fundamentals</li> <li>· Identify the DIGIPASS models for Enterprise Security</li> <li>· Understand the IDENTIKEY authentication process</li> <li>· Understand the IDENTIKEY architecture</li> <li>· Identify the IDENTIKEY Components</li> <li>· Use the IDENTIKEY Terminology</li> <li>· Configure the IDENTIKEY software</li> <li>· Install the IDENTIKEY software</li> <li>· Troubleshoot the IDENTIKEY software</li> <li>· Install the IDENTIFIER</li> <li>· <b>Certify as an IDENTIKEY Server 3.1 VCE</b></li> </ul>
<p>Audience</p>	<ul style="list-style-type: none"> <li>• Engineers</li> <li>• Consultants</li> <li>• AfterSales Engineers</li> <li>• PreSales</li> <li>• Product Managers</li> </ul>
<p>Duration</p>	<p>2 Days</p>
<p>Certification</p>	<p>The training will conclude with an examination part to obtain the VASCO Certification</p>
<p>Pre-requisites</p>	<p>Delegates are required to meet the following prerequisites:</p> <ul style="list-style-type: none"> <li>· <b>Bring your SEAL DIGIPASS if you received one</b></li> </ul>
<p>Content</p>	<p>To be successful in selling VASCO products, it is important that you understand the VASCO product line and its positioning.</p> <p>The goal of this training is to make you comfortable in understanding, selling and installing the VASCO IDENTIKEY product. Commercial and sales related input for correct product positioning and offering will be provided. The product features, advantages and benefits will be explained in detail. Hands-on sessions will be organised for a true product understanding.</p> <p>This training contains all information on the new IDENTIKEY 3.1 release. If you are already certified as a VCE for IDENTIKEY Server 3.0 or VACMAN MIDDLEWARE 3.0 you can consider the IDENTIKEY Server 3.1 Update Course.</p>
<p>Delivery</p>	<p>Classroom-based</p>

## VASCO Training – VACMAN MIDDLEWARE



End objective(s)	After completing this course, students will be able to: <ul style="list-style-type: none"> <li>· Have a clear understanding of the data security aspects, Digipass models and VACMAN Middleware Architectures.</li> <li>· Install, configure and troubleshoot the VACMAN Middleware software.</li> </ul>
Audience	PreSales, Product Managers, Consultants and AfterSales Engineers.
Duration	2 Days
Certification	The training will conclude with an examination part to obtain the VASCO Certification
Pre-requisites	Delegates are required to meet the following prerequisites: <ul style="list-style-type: none"> <li>· <b>Bring your SEAL DIGIPASS if you received one</b></li> </ul>
Content	<p>To be successful in selling VASCO products, it is important that you understand the VASCO product line and its positioning.</p> <p>The goal of this training is to make you comfortable in understanding, selling and installing the VASCO Middleware Product. Commercial and sales related input for correct product positioning and offering will be provided. The product features, advantages and benefits will be explained in detail. Hands-on sessions will be organised for a true product understanding</p> <p>This training will contain all information on the new VACMAN Middleware 3.0 release.</p>
Delivery	Classroom-based





Code Green	
End objective(s)	To be able to spec, deploy and administrate Code Green solutions
Audience	PreSales, Product Managers, Consultants and AfterSales Engineers.
Duration	1 Day
Certification	N/A
Pre-requisites	N/A
Content	<p>A hands-on run-through of:</p> <ul style="list-style-type: none"> <li>• Solution specification</li> <li>• Installation and Initial Configuration</li> <li>• Further Configuration</li> <li>• Policy creation and management</li> <li>• Trouble-shooting and support</li> </ul>
Delivery	Classroom-based

